

## Message Text

PAGE 01 TEHRAN 03899 281030Z

47

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 COME-00 PM-03 CIAE-00 INR-07

NSAE-00 SS-15 NSC-05 L-02 OES-03 SP-02 TRSE-00 MC-02

/056 W

----- 073895

R 280911Z APR 75

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 1268

INFO SECDEF WASHDC

USCINCEUR VAIHINGEN GER

C O N F I D E N T I A L TEHRAN 3899

E.O. 11652: GDS

TAGS: MASS, IR

SUBJECT: TOW AND MAVERICK CO-PRODUCTION

1. HUGHES REPRESENTATIVES INFORM US THAT THEIR TALKS WITH GOI RE PLANS FOR TOW AND MAVERICK CO-PRODUCTION HAVE ENDED IN IMPASSE OVER ROYALTY PAYMENTS. AS ADDRESSEES ARE AWARE, HUGHES IS ASKING FOR ABOUT \$20 MILLION FOR TOW AND \$25 MILLION FOR MAVERICK AS FRONT END PAYMENTS FOR TECHNOLOGY TRANSFER. ADDITIONALLY, THERE WILL BE UNIT ROYALTIES TOTALING ABOUT \$9 MILLION. HUGHES APPEARS VERY FIRM IN INSISTING ON THESE PAYMENTS. IRANIANS DO NOT SEEM TO UNDERSTAND CONCEPT OF ROYALTY PAYMENTS FOR TRANSFER OF TECHNOLOGY. FINAL MEETING WITH ADMIRAL ARDALAN (IRANIAN ELECTRONICS INDUSTRIES) AND HUGHES REPRESENTATIVES WAS APPARENTLY FRIENDLY, BUT IT WAS EVIDENT THAT ARDALAN WAS REFERRING PROBLEM TO HIGHER LEVEL FOR DECISION ON NEXT APPROACH. IF THERE IS NO SOLUTION IN NEXT COUPLE OF WEEKS, WE THINK IT LIKELY THAT THIS ISSUE WILL BE ON SHAH'S AGENDA DURING WASHINGTON VISIT.

MIKLOS

CONFIDENTIAL

<< END OF DOCUMENT >>

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 26 AUG 1999  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** INDUSTRIAL PLANTS, MISSILES, PRODUCTION, ROYALTIES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975TEHRAN03899  
**Document Source:** ADS  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** 11652 GDS  
**Errors:** n/a  
**Film Number:** D750148-0400  
**From:** TEHRAN  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 47  
**Locator:** TEXT ON-LINE, TEXT ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:**  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 06 AUG 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <06 AUG 2003 by MartinML>; APPROVED <26 NOV 2003 by CunninFX>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
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**Subject:** n/a  
**TAGS:** MASS, IR  
**To:** STATE INFO SECDEF  
USCINCEUR VAIHINGEN GER  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006